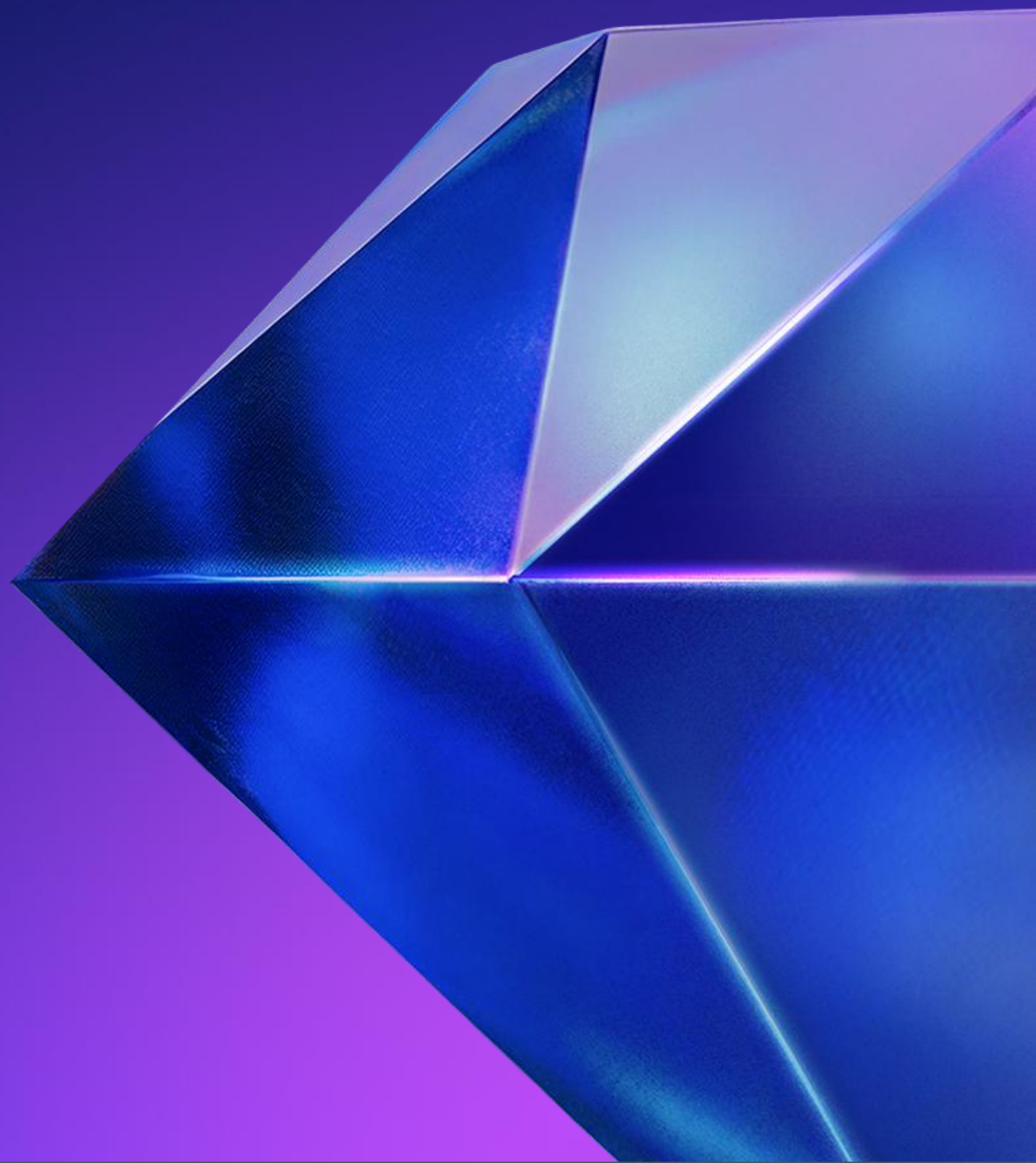
SAPSA - Impuls

The Autonomous Enterprise
with SAP Cloud ERP

Bert Schulze
SVP, Cloud ERP and SCM Product Success
SAP Engineering & Technology

November 2026



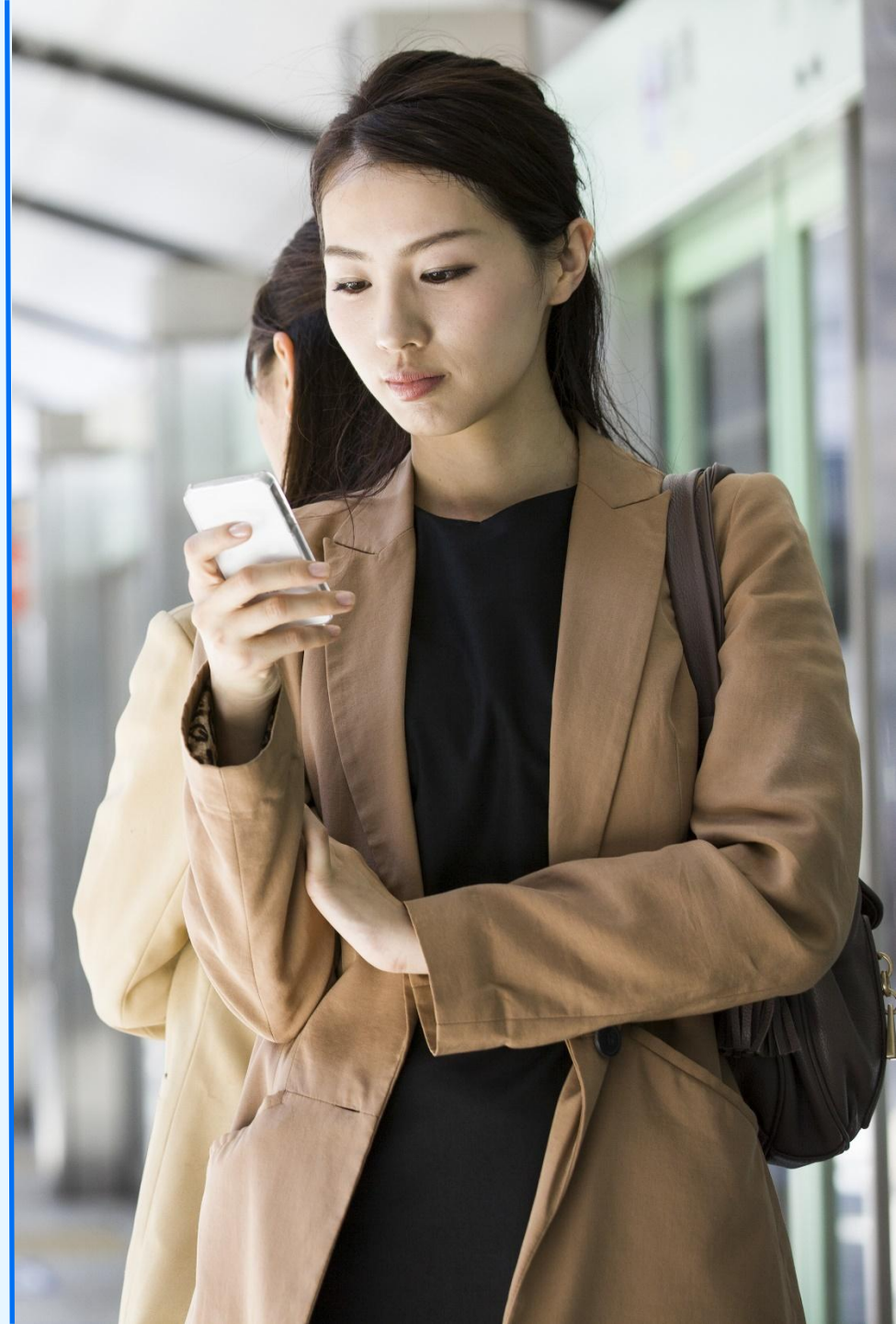
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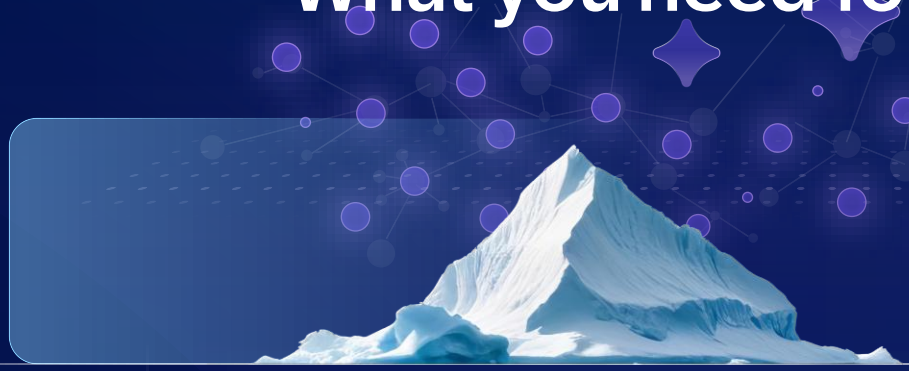
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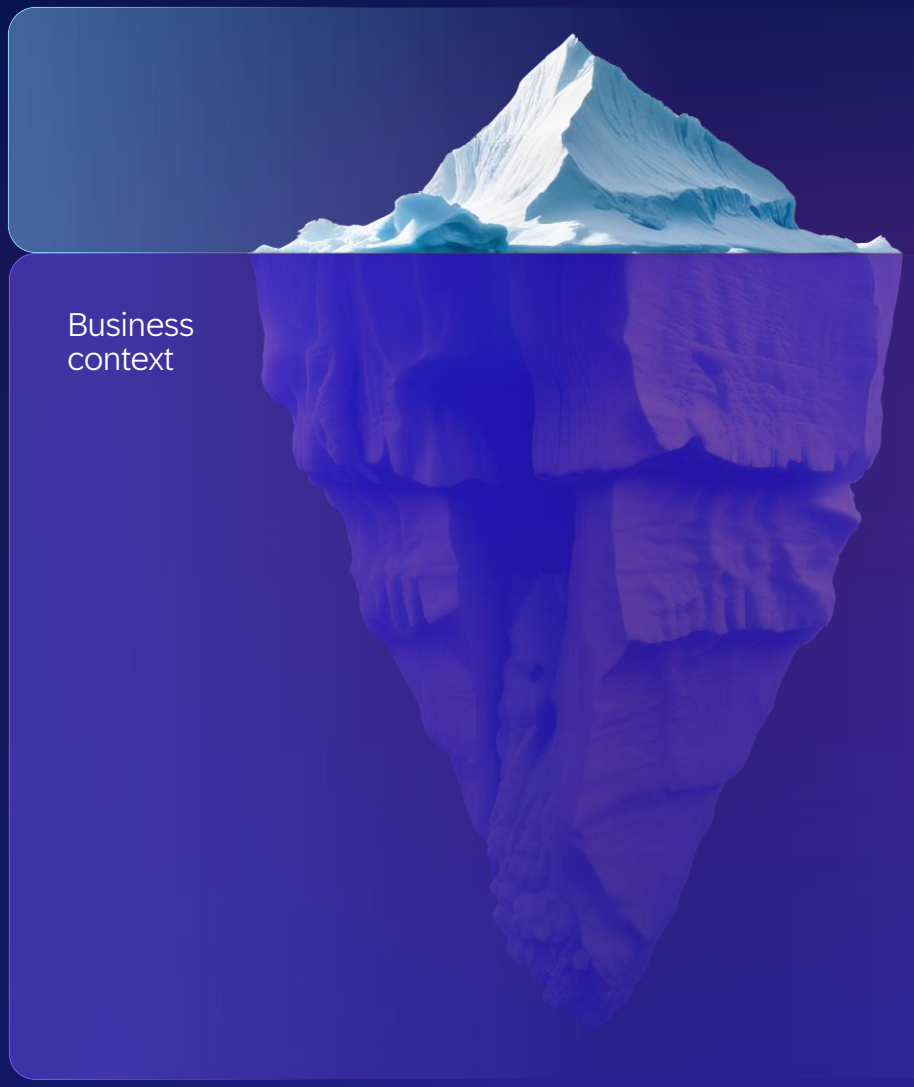


What you need for a quick show case



A public model and vibe-coding

What you need for an enterprise-ready use case



Publicly available content

Process knowledge

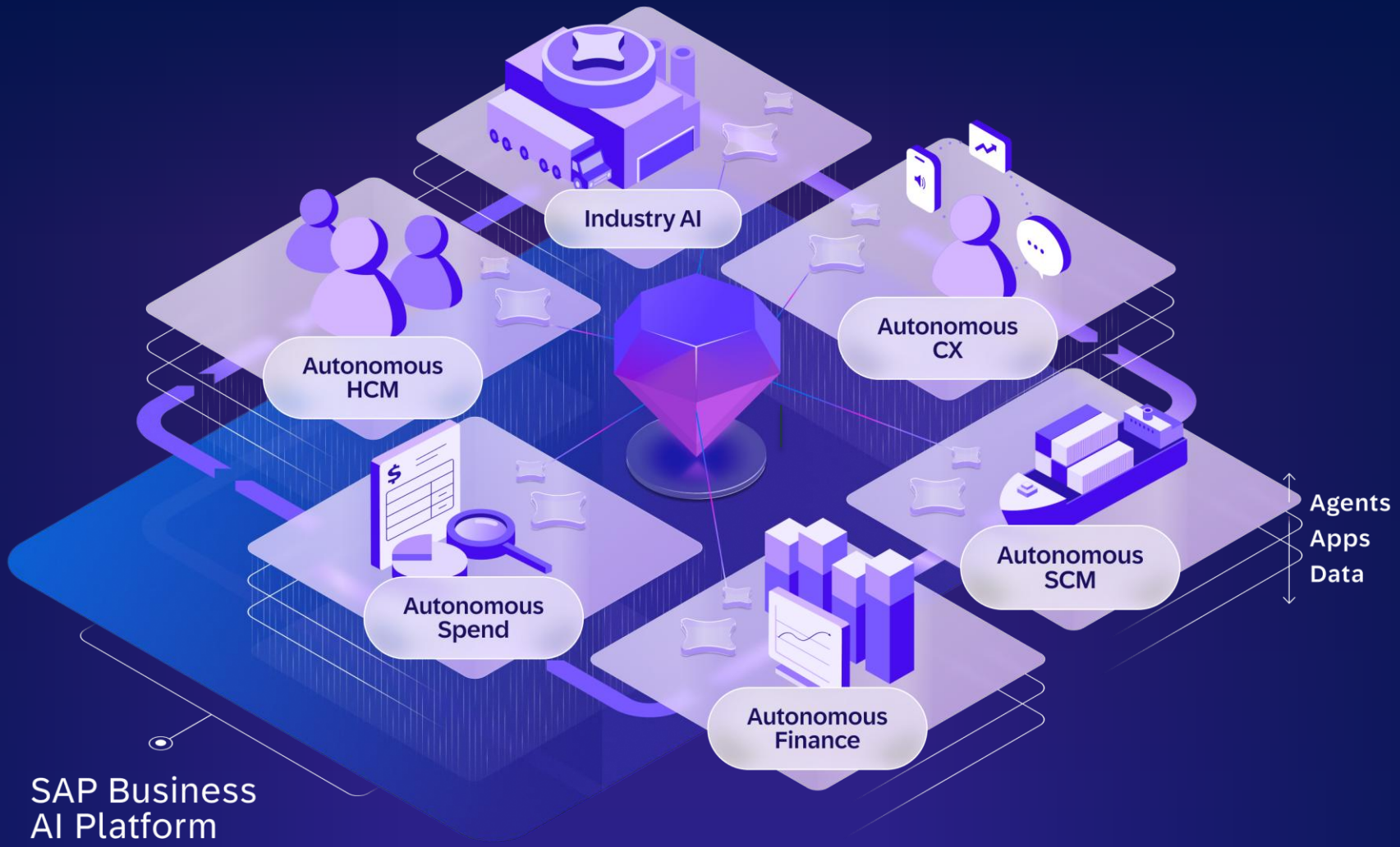
Business data

Governance

Regulatory requirements
Risk & compliance
Identity, access & security

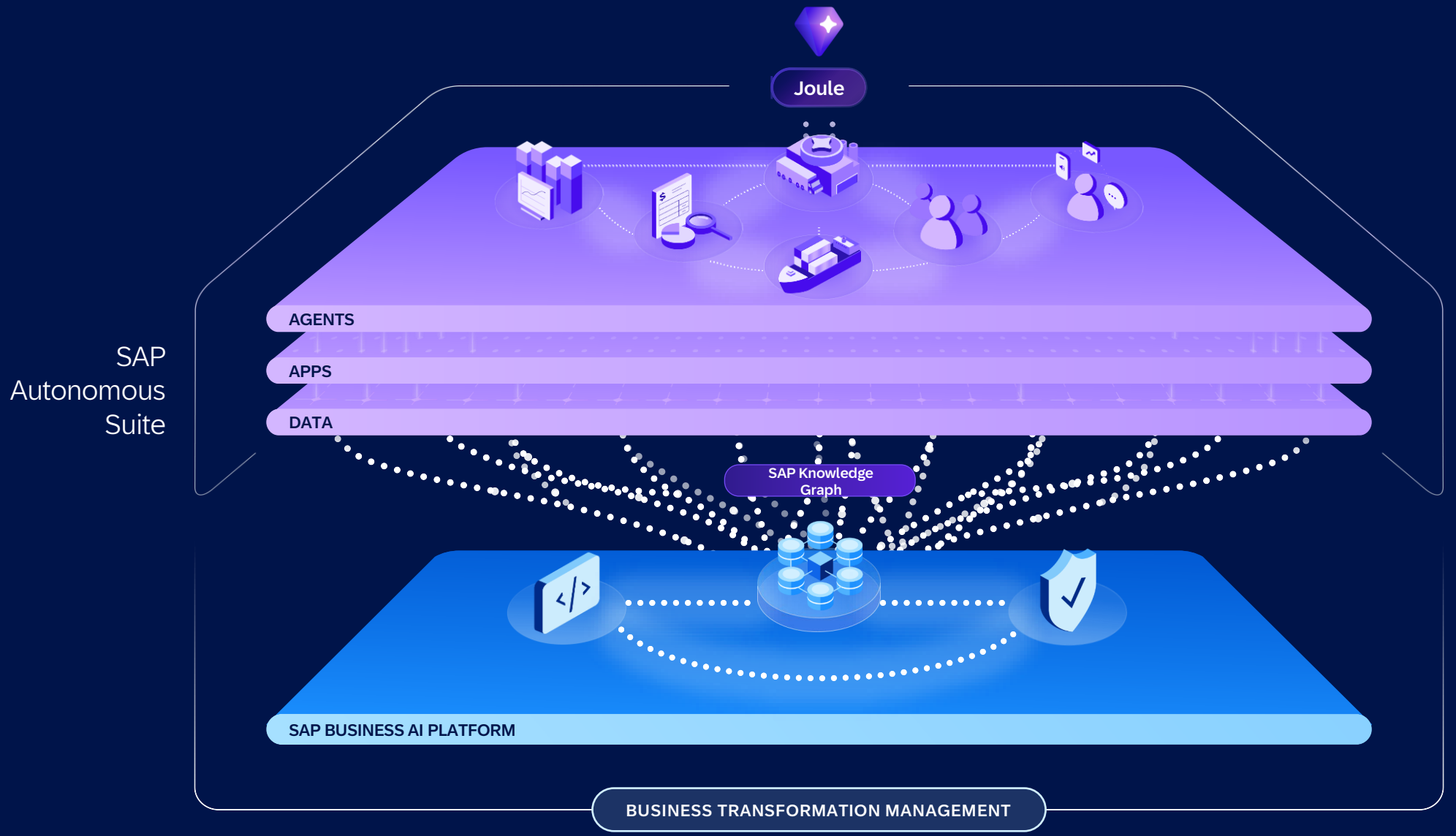
GDPR · SOX · SOC · NIST · Fedramp · CMMC · ISO 42001 · FISMA · HIPAA

The applications become autonomous



SAP Business AI Platform




SAP
Autonomous
Suite
Joule
AGENTS
APPS
DATA
SAP Knowledge
Graph
SAP BUSINESS AI PLATFORM
BUSINESS TRANSFORMATION MANAGEMENT

SAP Autonomous Enterprise – Assistants coordinate. Agents execute.

Autonomous Finance

- Accounts Payable Assistant — 3 Agents
- Accounts Receivable Assistant — 11 Agents
- Billing Assistant — 4 Agents
- Cash and Treasury Assistant — 3 Agents
- Enterprise Architecture Assistant — 3 Agents
- Expense Management Assistant — 4 Agents
- Financial Closing Assistant — 6 Agents
- Financial Planning Assistant — 5 Agents
- Governance Assistant — 3 Agents
- Sales Operations Assistant — 4 Agents
- Tax and Compliance Assistant — 11 Agents
- Travel Assistant — 2 Agents

Autonomous Supply Chain

- Product Design Assistant — 7 Agents
- Planning Assistant — 5 Agents
- Manufacturing Assistant — 3 Agents
- Logistics Assistant — 11 Agents
- Asset & Service Assistant — 5 Agents

Autonomous Spend

- Buying Assistant — 3 Agents
- Category Mgmt Assistant — 3 Agents
- Invoicing Assistant — 11 Agents
- Procurement Contract Assistant — 3 Agents
- Receiving Assistant — 4 Agents
- Requisition Assistant — 2 Agents
- Services Procurement Assistant — 3 Agents
- Sourcing Assistant — 4 Agents
- Supplier Management Assistant — 5 Agents
- Business Network Assistant — 12 Agents

Autonomous HCM

- Career and Talent Development — 5 Agents
- Compensation Assistant — 3 Agents
- Core HR Assistant — 4 Agents
- HR Knowledge Assistant — 2 Agents
- HR Service Assistant — 5 Agents
- HR System Assistant — 5 Agents
- Learning Assistant — 4 Agents
- Onboarding Assistant — 4 Agents
- Payroll Assistant — 3 Agents
- People Intelligent Assistant — 3 Agents
- Performance Goals Assistant — 7 Agents
- Recruiting Assistant — 5 Agents
- Skills Assistant — 4 Agents
- Time Assistant — 4 Agents

Autonomous CX

- Campaign Assistant — 3 Agents
- Case Management Assistant — 6 Agents
- Content Assistant — 3 Agents
- Deal Closing Assistant — 3 Agents
- Deal Qualification Assistant — 4 Agents
- Merchandising Assistant — 7 Agents
- Order Management Assistant — 3 Agents
- Sales Assistant — 4 Agents
- Self-Service Assistant — 3 Agents
- Shopping Assistant — 3 Agents

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Subject eligibility terms and conditions. Customers who commit to convert at a minimum 50% of their current maintenance fee to the cloud may activate AI within on-premises systems that have not yet migrated, including SAP ECC and SAP S/4HANA on-premises during their transformation journey. Capabilities may vary based on technical requirements, level of customizations on existing systems, and may require underlying application as required by the agent. Please reach out to your SAP contact for more information.

Example Autonomous Finance | Business AI across the solution

Account Accruals Agent

AI + HUMAN

A duet – not a duel.

Human-AI partnership provides the best of both worlds.

Keeping the Human in the loop
– to develop trust and validate proposal



Some (easy) decisions will be automated, others will **remain under the control** of the users

SAP Business AI in Finance **automates accrual and deferral postings** by leveraging historical data and accounting policies to calculate accurate amounts and provides a pre-populated list of documents for review and confirmation.

The solution empowers Dylan to **prepare period-end postings efficiently, reducing manual effort** and enabling him to focus on high-value activities.



Dylan Weldon
GL Accountant

Goal

“ As a GL accountant, I want to accurately and efficiently post accruals and related financial documents to ensure timely recording and complete financial reporting at period-end

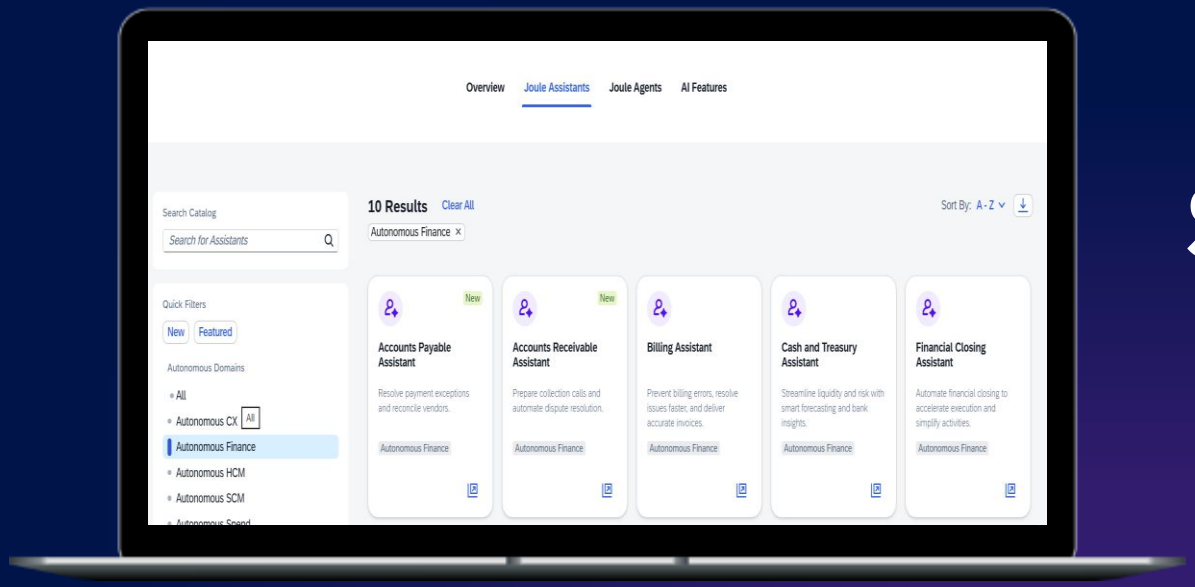
80%
Reduction in time spent calculating the accruals/deferrals amounts.

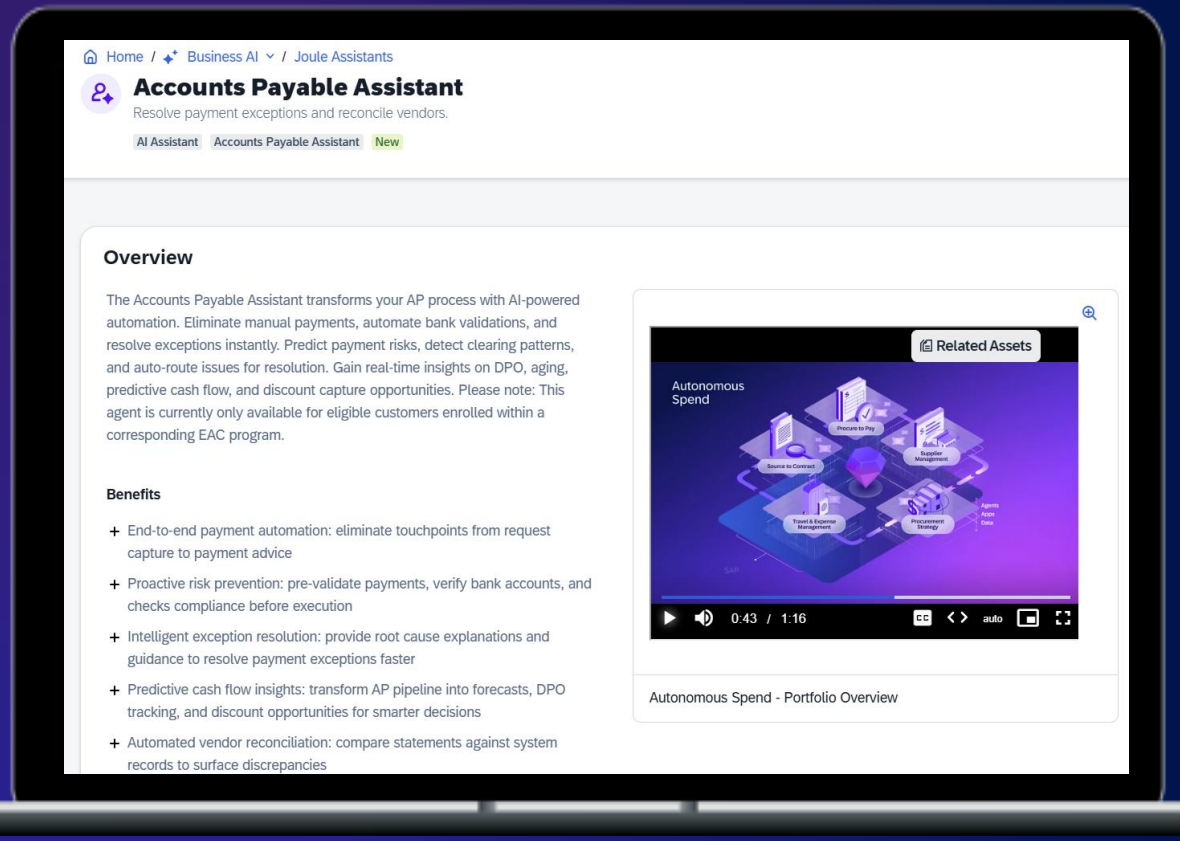
50%
Reduction in time spent reviewing the calculated amounts and post the journal entries

Reduced
Time to close books

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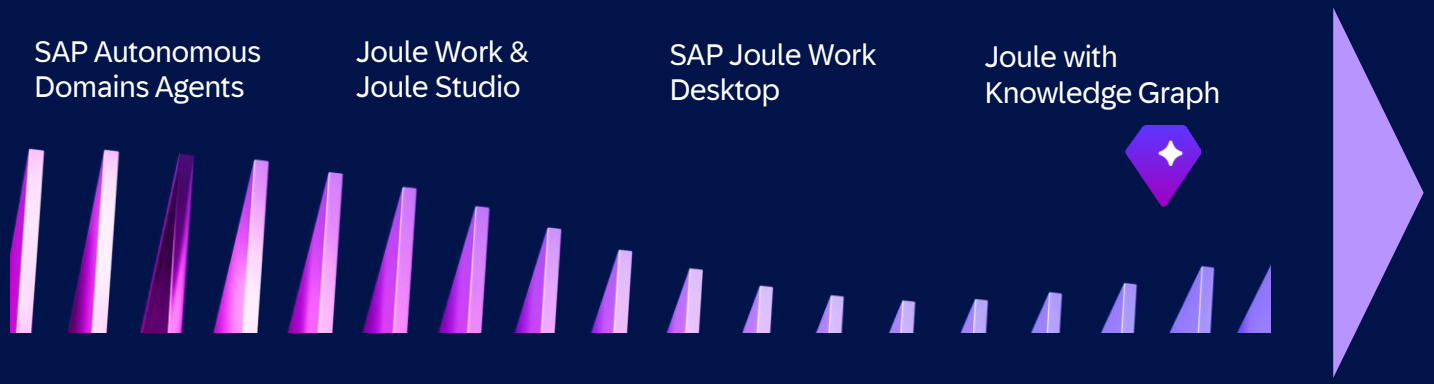
SAP AI Discovery Center





[SAP Discovery Center Business AI Features]

Early Adopter Care Program (EAC)



EAC
ongoing

> *In several cases the explanations Joule Work produced were clearer than the equivalent answer from Microsoft 365 Copilot running Claude.*

> *This can accelerate different areas of our organization a lot. This has the power to become the central tool to help SAP users [...]*

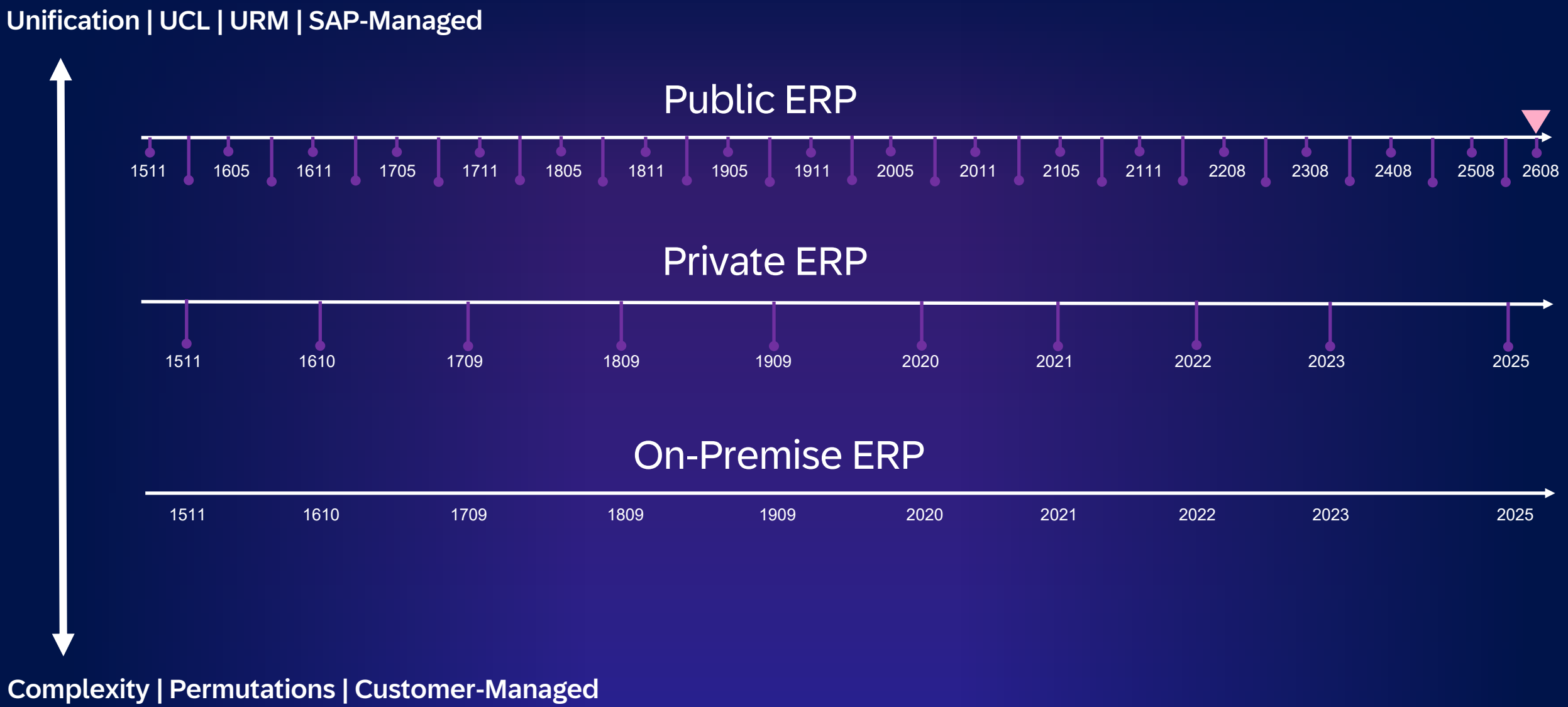
> *This works surprisingly well. We now have a genuinely serious alternative to a heterogeneous landscape of AI tools from various vendors.*

> *Super happy with solution, rollout planned for all users [...].*

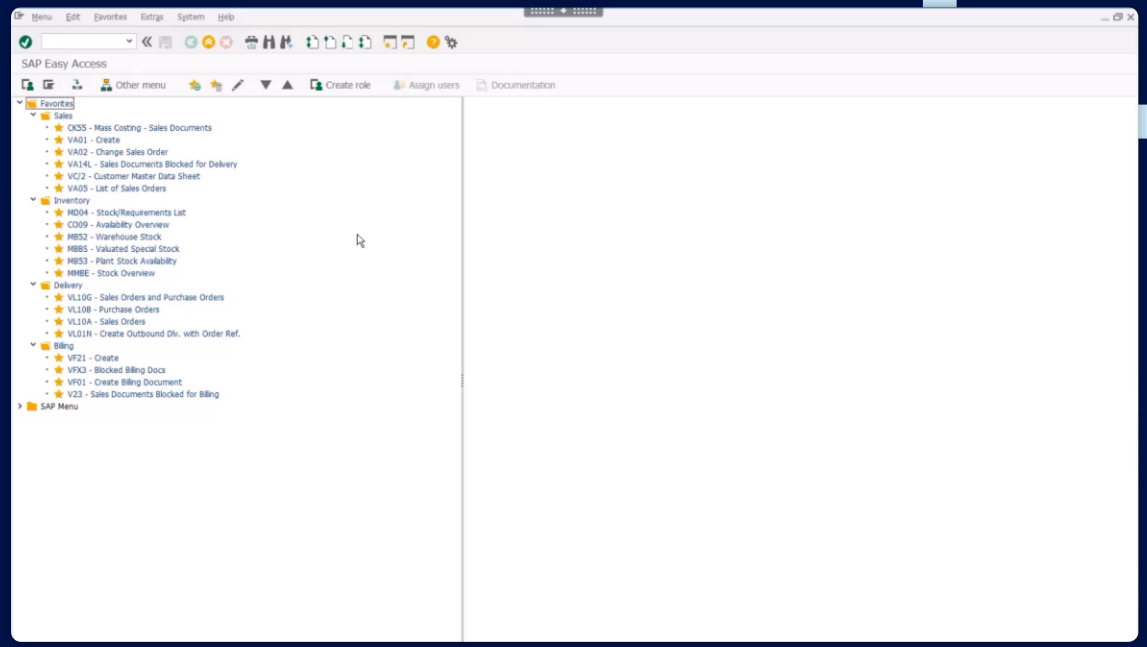
> *JWD is very good and fast. It is revolutionary in terms of the end-user experience we have seen from Experience. After the initial IT department testing, we shared JWD with 30+ business users, and the feedback was unanimously positive.*

*EAC testing provides you with early access to SAP software to test and see how it fits your business requirements. Productive usage is not allowed and is not supported under the maintenance and support agreement.. As we have limited seats in these EAC programs, please check prerequisites before you register, registration does not confirm participation.

The Journey towards Unified Infrastructure, Tools and Processes



ERP **2016**

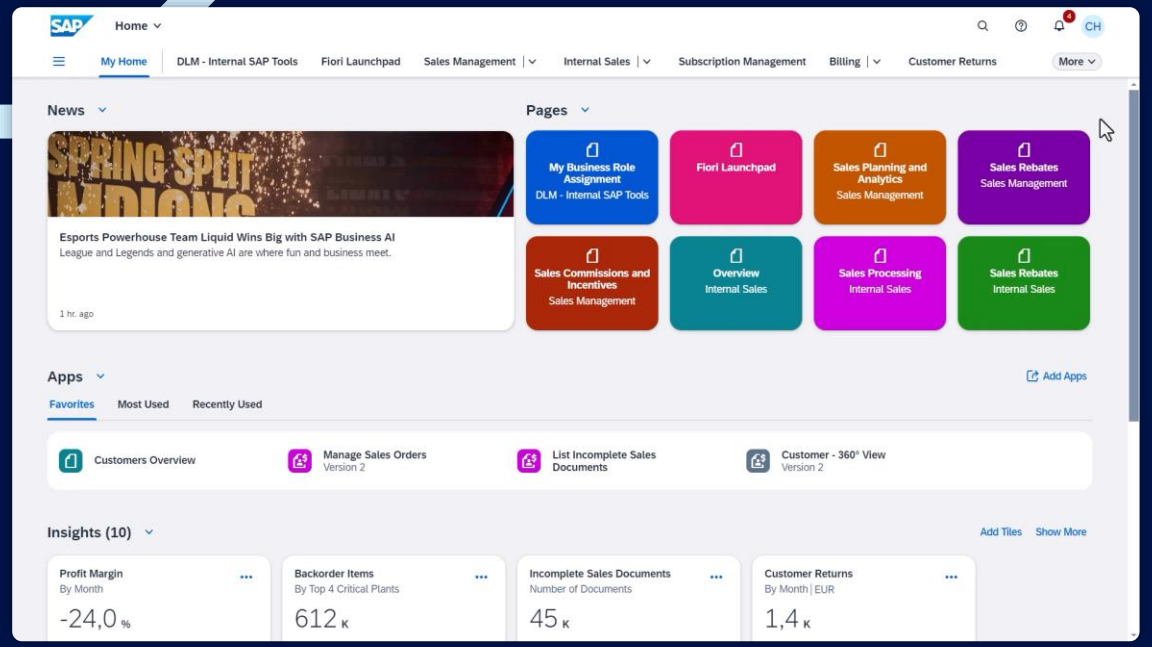


Requires expert experience

Functional

Rigid

ERP **Today**



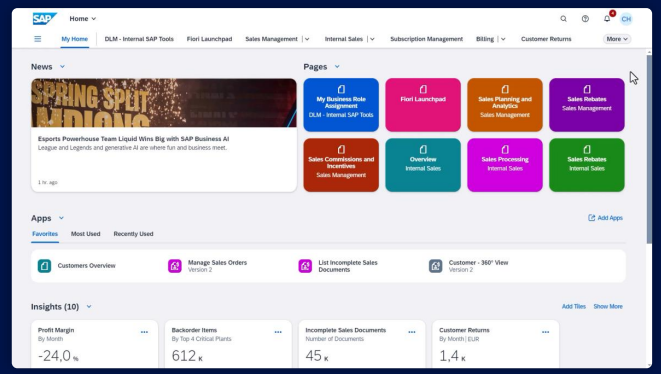
Intuitive

Intelligent, automated, self-driven

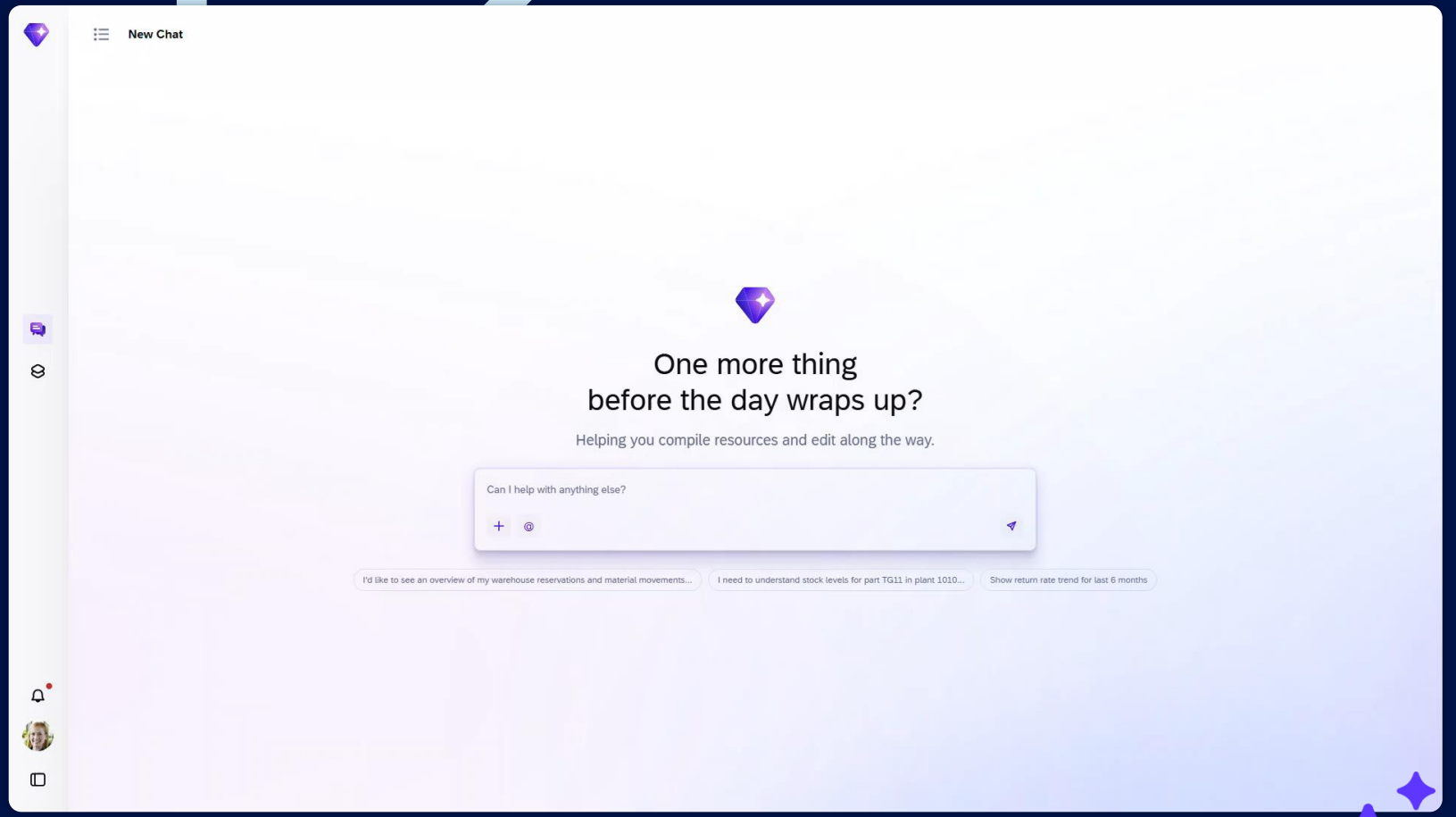
Built for agility

SAP and Mott MacDonald Confidential, August 2026

Today



Later Today



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Autonomous ERP stays the brain

of every company

SAPSA - Impuls

THANK YOU

Bert Schulze
SVP, Product Success
SAP Engineering & Technology

November 2026



